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RUEKJCS/SECDEF WASHINGTON DC
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C O N F I D E N T I A L STATE 102684

SENSITIVE
SIPDIS
LOME FOR ANTHONY ALEXANDER
TEL AVIV FOR JASON GRUBB

E.O. 12958: DECL: 09/29/2019
TAGS: ETTC KOMC IS TO
SUBJECT: BLUE LANTERN LEVEL 2: PRE-LICENSE END-USE CHECK
ON LICENSES 050190991 AND 050192065

REF: 09 TBILISI 1560

Classified By: Daniel J. Buzby, for reasons 1.4(a), (b), and (d)

¶1. (U) This is an Action Request. See paragraphs 4 and 5.

¶2. (U) The Department's Office of Defense Trade Controls Compliance (PM/DTCC) requests Post's assistance in conducting a pre-license check on licenses 050190991 and 050192065 for the export of night vision devices and rifles to Togo. Post is requested to complete this Blue Lantern check within 30 days. Lack of response to a Blue Lantern check will affect pending and future licenses involving parties to this license.

¶3. (C) Reason for Request: A recent Blue Lantern conducted in Georgia revealed that M. Paz Logistics of Israel drastically inflates prices and encourages customers to deceive the Department by manipulating the stated end-use of defense articles. Also, Global Law Enforcement & Security is an unfamiliar company that has never been subject to a Blue Lantern check. This request is for Posts to establish the bona fides of this transaction and the parties involved.

¶4. (U) Action Lome: Post is requested to establish the bona fides of this transaction and acquire more information about the role of the Israeli companies. The following points are included for guidance:

(To Togolese Armed Forces)

--Can you confirm the order of the night vision devices (NVDs) and rifles listed on these license applications?

--For what will these defense articles be used? With whom did you place the order for these defense articles?

--What role did Israeli company M. Paz Logistics play in these transactions? What role did Israeli company Global Law Enforcement & Security play in these transactions? What services did these companies provide?

--How were you first introduced to M. Paz Logistics? What are the terms of the agreement between you and M. Paz Logistics in these transactions? What are the names of the M. Paz Logistics representatives with which you have done business?

--How were you first introduced to Global Law Enforcement & Security? What are the terms of the agreement between you and Global Law Enforcement & Security in this transaction? What are the names of the Global Law Enforcement & Security

representatives with which you have done business?

--Did either M. Paz Logistics or Global Law Enforcement & Security receive any fees or commissions for their services in these transactions?

--To your knowledge, are there any other companies or individuals involved in these transactions aside from M. Paz Logistics, Global Law Enforcement & Security, and the U.S. vendor? Are any other parties receiving fees or commissions for services rendered in these transactions? If so, please provide names and addresses for these individuals and/or companies.

--Why didn't you purchase these items directly from the U.S. vendors?

--Please describe the security of your facilities and your inventory control policies and procedures, especially for the NVDs.

In its reply, Post may also comment on any other information pertinent to these transactions such as security of facilities, end-use, and concerns about the entities involved.

¶5. (U) Action Tel Aviv: Post is requested to establish the bona fides of this transaction and acquire more information about the role of the Israeli companies. Post is also requested to consult the Defense Attaché, Legal Attaché, Station, and other members of the country team on the bona fides of these companies. The following points are included for guidance:

(To M. Paz Logistics)

--When was your company established and who are its principals? Does your company or any of its principals do business under any other names? Has your company or any of its principals done business under any other names in the past? Does your company have offices in any other countries?

--What products and services does your company provide? Who are your regular business partners and where do they reside? Who are your regular customers and where do they reside?

--What is your relationship with Global Law Enforcement & Security? What are the terms of the agreement between your company and Global Law Enforcement & Security in this transaction?

--What is your relationship with the Togolese Armed Forces? What are the terms of the agreement between your company and the Togolese Armed Forces in these transactions? Who is your point of contact with the Togolese Armed Forces?

--What role is your company playing in these transactions? Is your company receiving any fees or commissions for its services in these transactions? If so, please provide details and documentation.

--Is your company paying any fees or commissions to any third parties for their services in these transactions? If so, please provide details and documentation, including name and addresses for these third parties.

--Will you ever have physical possession of the defense articles on these licenses? If so, please describe your inventory and security procedures.

--Are you familiar with the regulations governing the import and brokering of U.S.-origin defense articles?

(To Global Law Enforcement & Security)

--When was your company established and who are its principals? Does your company or any of its principals do business under any other names? Has your company or any of its principals done business under any other names in the

past? Does your company have offices in any other countries?

--What products and services does your company provide? Who are your regular business partners and where do they reside? Who are your regular customers and where do they reside?

--What is your relationship with M. Paz Logistics? What are the terms of the agreement between your company and M. Paz Logistics in this transaction?

--What is your relationship with the Togolese Armed Forces? What are the terms of the agreement between your company and the Togolese Armed Forces in this transaction? Who is your point of contact with the Togolese Armed Forces?

--What role is your company playing in this transaction? Is your company receiving any fees or commissions for its services in this transaction? If so, please provide details and documentation.

--Is your company paying any fees or commissions to any third parties for their services in this transaction? If so, please provide details and documentation, including name and addresses for these third parties.

--Will you ever have physical possession of the defense articles on this license? If so, please describe your inventory and security procedures.

--Are you familiar with the regulations governing the import and brokering of U.S.-origin defense articles?

(To Israeli Import/Export and/or Appropriate Law Enforcement Agencies)

--Is M. Paz Logistics properly registered and/or authorized by the Government of Israel to broker defense articles in Israel or elsewhere?

--Is Global Law Enforcement & Security properly registered and/or authorized by the Government of Israel to broker defense articles in Israel or elsewhere?

--Do you have any information on either company or their principals that would question their reliability as a broker or recipient of U.S. defense articles?

In its reply, Post may also comment on any other information pertinent to these transactions such as security of facilities, end-use, and concerns about the entities involved.

16. (U) Details of license applications:

1A.

DTC Case: 050190991

QUANTITY/COMMODITY:

2 PVS-7B Night Vision Goggles

2 Test Data Sheets for Each PVS-7B System

License Value: USD \$6,192

SELLER:

Nivisys Industries LLC
400 South Clark Drive
Suite 105
Tempe, AZ 85281
Tel: 480-970-3222

FOREIGN CONSIGNEE:

M Paz Logistics
20 Hata'as Street, Suite 214
PO Box 86

Kfar-Saba
Israel
Tel: 972-9-7661555

FOREIGN END-USER:

CBA KODJO Kagnarim Officer TAM/FAT
S/C General de Brigade Aerienne Ayeva Essofa
CEMG/FAT B.P. 938
Lome, Togo

PURPOSE:

For the sole use by the government officials and security personnel of Togo for the purpose of national security.

IB.

DTC Case: 050192065

QUANTITY/COMMODITY:

4 M&P15 Caliber Rifles, 5.56mm

License Value: USD \$4,200

SELLER:

Smith & Wesson Holding Corporation
2100 Roosevelt Avenue
Springfield, MA 01104
Tel: 413-781-8300

FOREIGN CONSIGNEE:

M Paz Logistics
20 Hata'as Street, Suite 214
PO Box 86
Kfar-Saba
Israel
Tel: 972-9-7661555
"Buyer Only"

Global Law Enforcement & Security Ltd
11 Granit Street
PO Box 3111
Petach Tikvah
Israel
Tel: None provided
"Agent Only"

FOREIGN END-USER:

Togolese Republic
Ministry of Defense
Togolese Armed Forces
CBA Kodjo Kagnarim Street
Lome, Togo

PURPOSE:

For the sole use of the Togolese Republic Ministry of Defense
Togolese Armed Forces in the Country of Togo.

I7. (U) Submitted in support of the license application were the following documents (PM/DTCC will fax documentation to Posts upon request):

IA.

DSP-83 signed by Brenda Nicacio (Nivisys) dated 09/18/2009;
Ayeva Essofa (Togolese Armed Forces) dated 08/19/2009; and
Anat Paz-Zarmi (M. Paz) dated 09/08/2009

Letter (End User Certificate) No. 1673/EMG/CAB issued by
Ministere de la Defense Nationale signed by illegible dated
08/12/2009

Purchase Order No. 4080-09 from M Paz Logistics to Navisys
signed by illegible dated 09/08/2009

1B.

DSP-83 signed by Cheryl Maron (Smith & Wesson) dated
09/18/2009 and Ayeva Essofa (Togolese Armed Forces) dated
08/13/2009

Letter No. 1747?/EMG/CAB issued by Ministere de La Defense
Nationale signed by illegible dated 09/09/2009

Letter (End User Certificate) No. 1685/EMG/CAB issued by
Ministere de la Defense Nationale signed by illegible dated
08/13/2009

Purchase Order No. 025-09 from Global Law Enforcement &
Security to M Paz Logistics signed by COL Lior Lotan (Ret)
dated 08/16/2009

Purchase Order from M Paz Logistics to Smith & Wesson signed
by illegible dated 08/20/2009

18. (U) Please slug reply for PM/DTCC - BLUE LANTERN
COORDINATOR and include the words "Blue Lantern" and the case
number in the subject line. POC is Kyle M. Ballard, Phone:
202-663-1929; Email: BallardKM@state.gov; SIPRNET:
BallardKM@state.sgov.gov. The Blue Lantern Guidebook (ref)
is available as a PDF file on Intellipedia:
[http://www.intelink.gov/wiki/
Blue Lantern End-Use Monitoring Program](http://www.intelink.gov/wiki/Blue_Lantern_End-Use_Monitoring_Program)

19. (U) Department is grateful for Post's assistance in this
matter.

CLINTON